

# COMPANY PROFILE





# MESSAGE FROM THE DIRECTOR

The transportation and logistics industry as well as clearing and forwarding are ever changing, becoming increasingly more sophisticated. Players of these industries have to constantly innovate and upgrade their operating methods to serve their clients more efficiently and cost effectively.

We at the SGC Investments Ltd logistics division are determined to continuously improve our service delivery methods and policies with the objective of exceeding the client's expectations and at the same time staying ahead of the competition. We welcome you to try our services.

**George ShInganya**

Director of Transportation  
and Logistics





## A Brief Story About The Company



# ABOUT US

We were established in 2000. We are a privately-owned company that provides market leading Logistics and transportation solutions. Working with a number of strategic partners to ensure tailor made logistical solutions that increase efficiencies and reduce costs wherever possible.



Headquartered in Ndola, Zambia. We have substantial operating capacity, powered by a team of approximately 150 highly professional staff with approximately 15 in operations and dispatch with a combined experience of over 130 years in the industry.

At SGC Investments Ltd we pursue a culture of an endless pursuit of perfection in our service delivery, out competing all our competition while striving to improve the industry as a whole. We believe in building ongoing relationships with all our clientele, built on the trust that SGC Investments will get your goods to their delivery point safely and securely every single time. We employ modern technologies and IT solutions in all our operations and are forever improving our procedures to stay ahead of the ever-changing challenges that lay ahead. Every aspect of business is difficult but at least with SGC you know that we have your logistics needs covered.



# CLEARING & FORWARDING

We offer a one stop shop service from clearing and forwarding, logistics, warehousing to sourcing mostly to mid to large scale companies in but not limited to the Southern, Central and Eastern regions of Africa including Tanzania, Zambia, Mozambique, South Africa, Namibia, Zimbabwe and Malawi to name some of the countries.

Our well-trained and competent team handle clearing and transportation projects efficiently, safely, most reliably and professionally with our management and logistics tools to ensure that your cargo is handled in the same manner it would be handled if you the owner were transporting it yourself.







- **Have Bonded Warehousing facilities in Ndola Zambia 6,900m<sup>2</sup>, Dares salaam Tanzania 12,000m<sup>2</sup> and Beira Mozambique 10,000m<sup>2</sup>.**
- **Our Bonded Warehouses in Tanzania and in Zambia have railway line access.**
- Clearance of consignment into Zambian border at Kasumbalesa.
- Weight verification before offloading at warehouse,
- Offloading/stacking of cargo into warehouse.
- Bonding of cargo into warehouse Loading of cargo onto trucks upon client's instructions.
- Preparation of export documentation clearance to port of loading.
- Weight verification of loaded consignment before taking delivery.
- Border clearance at Nakonde into Tanzania.

# TRANSPORT & LOGISTICS

Providing logistics and transportation services is our core competency. Our main functional areas are transportation, warehousing, and distribution. We have enough fleet of trucks and equipment's that are operated by highly skilled professionals ready to pick and deliver cargo of nearly any dimension and structure. We have joined forces with world class strategic partners assuring best in class service at all points of the delivery chain.

- Have 100 company owned trucks.
- We are increasing the fleet by 40% by the end of September 2020.
- Have access to over 400 sub-contractors
- Have a 24hr workshop
- Workshop runs as per dealership standards.

SGC Investments Ltd is well known for its "safety first" policy that guarantees safe handling and delivery of our clients' shipments. We choose our truck brands to specifically handle the prevailing roads infrastructure and our experienced drivers are continuously trained on best driving practices to add to the longstanding knowledge of local plus contiguous nations' routes. We have also invested in modern technology, such as car tracking system, which helps increase trainable moments for drivers and increased efficiency and control of the customer shipments.

- Have automated GPS tracking systems that communicate with client and with operations team without human interference.
- Using Business intelligence to transparently show the customer our performance in meeting contractual targets.



# CONTINUOUS IMPROVEMENT

Aligned with our vision to become the industry leader most reliable and cost-efficient service provider and for purposes of adapting to the changing trends business, we highly embrace the concept of continuous improvement. Our staff go through regular training designed to improve their knowledge of all aspects of the solution we are providing including the ever-changing roads and customs rules to project management and strategic project analysis training equipping them to make the decisions that will increase efficiencies.



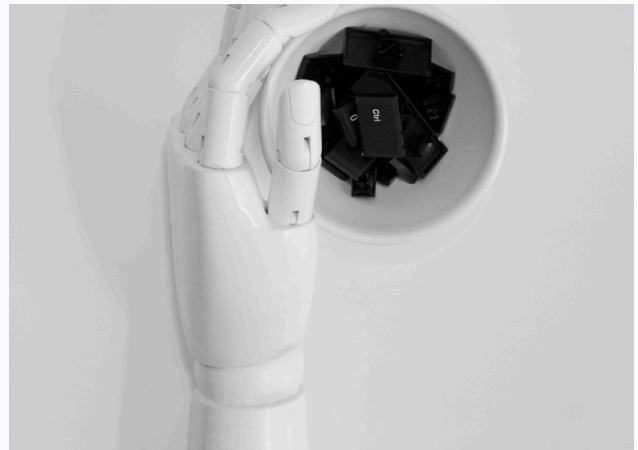
## Our Mission

To add value to our esteemed clients by providing end-to-end freight forwarding along with transportation and logistics solutions. Our belief is that our success depends on the clients' success backed entirely by an exceptional teamwork approach, while constantly striving to leave a client with an everlasting positive customer experience



## Our Vision

To become the most reliable and cost-efficient company in the greater Southern, Central and Eastern Africa Region that serves freight forwarding plus transportation and logistics segments in an exceptionally professional, short-timed, and quality consciousness manner.





# CLIENTS AND ASSIGNMENTS

EXISTING CLIENTS LIST	ASSIGNMENTS
<b>CHEMAF</b>	MKM Miniere De Kalumbwe Myunga
<b>BOLLORE</b>	KIMINE Kisamfu Mining
<b>IMPALA</b>	TFM Tenke Fungurume Mining
<b>POLYTRA</b>	KCC Kamoto Copper Company
<b>SUN-LINE</b>	MUMI Mutanda Ya Mukota Mining
<b>NUOXIN</b>	MIKAS Miniere de Kansombo
<b>SMART LOGISTICS SOLUTIONS (SLS)</b>	LCS Lualaba Copper Smelter
<b>BRIDGE SHIPPING</b>	CARRILU Carriere Du Lualaba
<b>NEELKANTH</b>	SMCO Shituru Mining Company
<b>Mining Chemical Supplier (MCS)</b>	SOMIDEZ Societe Miniere De Deziwa
<b>SOMIKA</b>	SICOMINE
<b>MINISTRY OF ENERGY ZAMBIA</b>	COMILU Compagnie Miniere de Luisha
<b>LAFARGE</b>	COMMUS Societe Miniere de Musonoi
<b>ETG</b>	SGK Societe D'Exploitation de Gisement de Kalukundi
<b>DALBIT CONGO AND ZAMBIA</b>	Katanga Metals
<b>GLENCORE PETROLEUM</b>	CCR Cheltum
	KCC Kinsenda Copper Company
	Boss Mining
	Group Sil
	KCM Konkola Copper Mines